

Introduction

This Basis of Preparation is to be read in conjunction with the financial statements available on this website.

The information contained herein is provided in accordance with the requirements of the Financial Reporting Guideline for Non-Scheme Pipelines of December 2017 as published by the Australian Energy Regulator (Guidelines).

Specifically, this Basis of Preparation outlines the methods, principles and inputs used in preparing the -

1. Pipeline financial statements which consist of -
 - a) Statement of Pipeline Assets
 - b) Statement of Pipeline Revenues and Expenses
2. Asset Value using the Recovered Capital Method (RCM)
3. Weighted Average Pricing.

The financial statements and Basis of Preparation are published in accordance with the requirements of the Guideline. They do not necessarily represent SEA Gas' view as to the appropriate approach to asset value methodology, pricing and charging methods in respect of its pipeline services.

Service Provider

South East Australia Gas Pty Ltd is the agent for and on behalf of the SEA Gas Partnership (SEA Gas). The ultimate owners (APA Group and Rest) have appointed SEA Gas to publish on behalf of all partners the information as required under Part 23.

Rest and APA Group have issued letters to the Australian Energy Regulator appointing SEA Gas to be the responsible service provider for this purpose.

SEA Gas' PCA & PCI Pipelines

The SEA Gas pipeline system provides gas retailers and industrial customers with gas transportation services between western Victoria and Adelaide. SEA Gas does this by contracting to receive customers' gas through the SEA Gas facilities at Port Campbell and deliver that gas to multiple points around the pipeline system.

For the purposes of the Guidelines and associated Rules¹, the SEA Gas pipeline system has two pipelines.

1. The Port Campbell to Adelaide pipeline (PCA) of approximately 689km.
2. The Port Campbell to Iona pipeline (PCI) of approximately 11km.

¹ Rules means Part 23 of the National Gas Rules as at 27 May 2021.

1. Pipeline Financial Statements

The pipeline financial statements presented

1. are in Australian dollars and exclusive of GST (section 1.5.3)
2. relate to the period 1 July 2020 to 30 June 2021 and
3. have been prepared using the depreciated book value method.

The preparation of the pipeline financial statements conforms with Australian Accounting Standards (AASBs) and requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances; the results of which form the basis of making the judgements about carrying values of assets and liabilities. Unless otherwise noted in this Basis of Preparation the source of information provided in these statements have been sourced from accounting records within the SEA Gas Partnership.

Any judgments made by management in the application of Australian Accounting Standards that have a significant effect on the Pipeline financial statements and estimates with a significant risk of material adjustment are disclosed in this Basis of Preparation.

a. Statement of Pipeline Assets

Capitalisation principles

The value of assets is the cost base of SEA Gas Assets. To avoid doubt, there has been no revaluation, no application of indexation and no impairment of SEA Gas assets for the period to and as at 30 June 2021.

Asset Life and depreciation principles

Assets are depreciated from the date of purchase or, in respect of internally constructed assets, from the time an asset is completed and held ready for use.

The PCA and PCI pipelines commenced operations from 1 January 2004. Depreciation of construction assets commenced from 1 January 2004.

The written down value of assets represents the allocated cost base adjusted for depreciation. In Section 3, the depreciation rates applied are those prescribed in the Guidelines². All assets are depreciated using the straight-line method over their estimated useful lives, considering estimated residual values (except for freehold land)³.

Pipeline and Shared Asset - Allocation principle

Where costs can be attributed directly to a pipeline, then that cost is allocated to that pipeline.

For Pipeline assets, costs have been apportioned across the two pipelines based on the original construction cost of the pipeline system. Where assets cannot be directly identified to either the PCA or PCI, an allocator was used to attribute that cost. Allocators were selected by SEA Gas on the basis that they best represent the spread of that cost over the two pipelines. The following allocators were used in the allocation of assets:

² Section 3 of the template relates to Book values. Section 4 (RCM Valuation) uses tax life where depreciation is relevant.

³ Closing carrying value for land and easement as per 3. Statement of pipeline asset is net of depreciation of easements to be consistent with the accounting treatment of easements in the financial statements. Land is not depreciated.

| Pipeline Asset | Allocator | PCA (%) | PCI (%) | Explanation |
|--|--|---------|---------|---|
| Pipeline - Construction cost | Allocated Pipeline cost per construction contract | 98.83 | 1.17 | Original Construction contract data were used to identify pipeline assets relating to PCA and PCI |
| Pipeline - General | Length of Pipeline (KM) | 98.43 | 1.57 | General assets are allocated over the length each pipeline length |
| Compressors | PCA | 100.00 | - | Compressor assets are on the PCA only |
| City Gates, supply regulators and valve stations | Allocated Gates / Regulator cost per construction contract | 100.00 | - | Original Construction contract data were used to identify pipeline assets relating to PCA and PCI |
| Metering | Allocated Metering cost per construction contract | 66.86 | 33.14 | Original Construction contract data were used to identify pipeline assets relating to PCA and PCI |
| SCADA | Allocated SCADA cost per construction contract | 86.63 | 13.37 | Original Construction contract data were used to identify pipeline assets relating to PCA and PCI |
| Buildings | Allocated Pipeline cost per EPC contract | 98.83 | 1.17 | Original Construction contract data were used to identify pipeline assets relating to PCA and PCI |
| Land and Easements | Length of Pipeline (KM) | 98.43 | 1.57 | General assets are allocated over the length each pipeline length |
| Other Depreciable assets | Length of Pipeline (KM) | 98.43 | 1.57 | General assets are allocated over the length each pipeline length |

| Pipeline Asset | Allocator | PCA (%) | PCI (%) | Explanation |
|--------------------------|-------------------------|---------|---------|--|
| Shared Supporting Assets | Length of Pipeline (KM) | 98.43 | 1.57 | General assets are allocated over the length of each pipeline length |

Apart from operation of the pipelines, SEA Gas does not have any "other operations" which will require sharing of SEA Gas' assets.

b. Statement of Revenue and Expenses

Revenue

Revenues that are identified as being directly attributable to a pipeline are allocated directly to that pipeline. The SEA Gas Gas Contract Management System (GCMS) was used to directly identify the amount of contracted revenue per pipeline. No re-allocation of GCMS data was required.

Any allocation of indirect revenues is based on the proportion of total identified revenue allocated over both the PCA and PCI.

Related Party Revenue: Revenue received directly from the SEA Gas (Mortlake) Partnership (for the management of that Partnership) is classified as a related party transaction.

Expenses

Where possible, expenses which can be identified as being directly attributed to each pipeline are allocated to that pipeline. The source of this identification is from invoices and SEA Gas' financial system.

All expenses from accounting records for the required period were reviewed. Expenses that were considered to be of a nature that have a direct impact on the pipeline assets, were categorised as a direct cost. Expenses that were considered to be general in nature but are required in order to ensure operation of the pipeline, were categorised as indirect. All expenses have been allocated over the two pipelines.

Each line item was further reviewed, and an appropriate allocator was applied in order to allocate the cost over the two pipelines. Allocators included Pipeline Revenue and Pipeline asset allocations as determined from previous sections. Where an allocator was needed, the following allocators were used;

| Direct Expense | Allocator | PCA (%) | PCI (%) | Explanation |
|----------------|--|---------|---------|--|
| Wages | % of pipeline revenue to Total revenue | 97.14 | 2.86 | Pipeline revenue was used as a basis of allocating costs over the pipeline. A further split between direct and indirect cost was based on employee roles. Only operational and asset management roles are considered direct. |

| Direct Expense | Allocator | PCA (%) | PCI (%) | Explanation |
|-----------------------------|---|---------|---------|---|
| Repairs & Maintenance | % of pipeline Fixed asset register (FAR) equip to Total FAR equipment | 96-98 | 2 -4 | Depending on the line item, the appropriate total FAR item was used to allocate over the pipelines. |
| Depreciation | Length of Pipeline (KM) | 98.43 | 1.57 | General assets are allocated over the length each pipeline length. |
| Insurance | % of pipeline revenue to Total revenue | 97.14 | 2.86 | Pipeline revenue was used as a basis of allocating costs over the pipeline. |
| Licence & Market compliance | % of pipeline Fixed asset register (FAR) plant and equipment to Total FAR plant and equipment | 96-98 | 2-4 | Depending on the line item, the appropriate total FAR item was used to allocate over the pipelines. |
| Other Direct costs | % of pipeline revenue to Total revenue | 97.14 | 2.86 | Pipeline revenue was used as a basis of allocating costs over the pipeline. |

| Shared Costs | Allocator | PCA (%) | PCI (%) | Explanation |
|----------------|--|---------|---------|--|
| Employee Costs | % of pipeline revenue to Total revenue | 97.14 | 2.86 | Pipeline revenue was used as a basis of allocating costs over the pipeline. A further split between direct and indirect cost was based on employee roles. Employees not included in direct wages above have been treated as indirect cost. |

| | | | | |
|--|--|-------|------|---|
| Information Technology & Communication | % of pipeline revenue to Total revenue | 97.14 | 2.86 | Pipeline revenue was used as a basis of allocating costs over the pipeline. |
| Indirect operating Expenses | % of pipeline revenue to Total revenue | 97.14 | 2.86 | Pipeline revenue was used as a basis of allocating costs over the pipeline. |
| Shared Asset Depreciation | Length of Pipeline (KM) | 98.43 | 1.57 | General assets are allocated over the length each pipeline length. |
| Rental & Leasing ⁴ | % of pipeline revenue to Total revenue | 97.14 | 2.86 | Pipeline revenue was used as a basis of allocating costs over the pipeline. |

Related party expense: The Statement of Expenses includes Related Party expenses. The SEA Gas Partnership contracts with APA Group (a 50% owner of the SEA Gas Partnership) for the provision of maintenance services and for the procurement of some insurance. All operational and other business activities are performed by SEA Gas personnel.

Interest and Tax expense: In accordance with the Guidelines, the Statement of Expenses

1. excludes Interest. The values under 'Directly attributable finance charges' are sundry bank and agent fees incurred in SEA Gas' day to day operations. An allocation between the PCA and PCI was made based on Revenue earned by pipeline;
2. excludes Tax. Structurally, SEA Gas is a General Partnership. Taxation is a pass through to Owner entities.

⁴ Rental & Leasing costs for financial year ending 30 June 2021 exclude rental costs following the amendment on treatment of Leased assets in the Non scheme pipeline financial reporting guidelines template July 2020.

2. *Asset Valuation using Recovered Capital Method (RCM)*

a. General approach

In respect of applying the Guidelines to determine an RCM value, SEA Gas has adopted a general principle to use actual observable information where it is available and reliable and use estimates or proxies where it is not available or cannot be relied upon.

Described below are the key elements used in generating the RCM asset value as required by the Guidelines (RCM Value).

Common inputs between this RCM Value and the data supporting the Pipeline Financial Statements includes Construction costs, Capital expenditure and value of assets disposed, actual revenue and operating expenditure (before interest). Any non-cash consideration for revenue or expenses are excluded in RCM calculations.

Other key inputs used in calculating the RCM Value include -

1. A commercial rate of return has been applied to the asset base to produce a return on capital, which is configured using a 'vanilla' nominal Weighted Average Cost of Capital (WACC)
2. An allowance has been made for the 'cost' of tax
3. The actual revenue received has been applied against the asset base net of the above elements to produce an end-of-year estimate of the unrecovered capital.

b. Approach to key inputs

Rate of return

Under Rule 569 of the National Gas Rules, the rate of return to be applied to the closing value of the capital base from the immediately preceding year, should be determined for each year and is to be commensurate with the prevailing conditions in the market for funds and reflect the risks the service provider faces in providing pipeline services.

As not all necessary information is known, SEA Gas has used a mix of observable and proxy information to determine a Rate of Return for each year.

Return on debt

SEA Gas has used the observable market cost of debt. SEA Gas has this information through its experience in managing debt and swap margins. To calculate the return on debt, SEA Gas has identified interest and borrowing costs for each financial period since operations began. This cost has been applied against the average of opening and closing balance of debt to determine the effective return on debt for that period.

Return on equity

The objective of this section is to calculate a commercial rate of return for SEA Gas as applicable in a workably competitive market.

For the years up to and including financial year ending 30 June 2019, the following approach was adopted. Starting with an observed regulatory outcome adjusted for specific risks associated with this type of asset SEA Gas cross references the resulting outcome with rates of return observed. Discussion of the process is outlined below.

The return on equity that reflects the returns underpinning the foundation investment in the SEA Gas pipeline in March 2003 was 13.5% post tax nominal for 25 years. This rate of return on equity was agreed through a negotiation process conducted in a competitive environment. The proponents agreed to build the pipeline, and the foundation shippers agreed to pay tariffs, based on that rate of return on equity. Investment in this

essential infrastructure would support gas fired generation in South Australia and provide security of supply for the State. In the absence of this agreement, the pipeline would not have been built.

The Guidelines require a reassessment of the cost of equity for each year of operation. In applying this Guideline requirement, the post-tax nominal return that built the pipeline system is adjusted -

1. By adding a premium on the return on equity of 1% to reflect the additional 'market risk' to investors unforeseen at the time of the original investment.
2. Annually over the period to 2019 consistent with the annual percentage change in post-tax nominal regulated equity returns as published by the Australian Energy Regulator (AER).
3. For the years from 2014 by an additional 1% premium for 'recontracting risk' not accounted for in March 2003.

The assessment of 1% for 'market risk' is based on the following consideration -

- Had investors known at the time that retrospective regulatory oversight the likes of Part 23 was going to be introduced, they would have taken this into account in making their investment decision.
- In commercial practice, investors would make an adjustment to their required rate of return on equity to partly compensate for the risk that such a retrospective mechanism could be introduced and would potentially have a negative effect on their investment returns.
- An indication of the materiality of this risk would be influenced by the probability that a mechanism like Part 23 would be introduced and the difference in investor returns if Part 23 was introduced.

The assessment of 1% for 'recontracting risk' is based on the following consideration -

- The model used to commit investment in the SEA Gas pipeline, on which foundation tariffs were agreed, assumed full capacity bookings for 25 years.
- A 1% premium for 'recontracting risk' was identified as early as 2014 and applied from that year.

For the financial year ending 30 June 2020 and noting the significant change that occurred to market conditions in that year, SEA Gas sought further independent advice to cross check the above approach with the Sharpe-Lintner Capital Asset Pricing Model (SL-CAPM) methodology and observations.

From that expert advice, a further adjustment was applied to the above approach that year to account for the difference in the estimate derived using the methodology above and the prevailing market condition for SEA Gas using SL-CAPM.

As the SL-CAPM methodology is a traditional valuation approach and is used by our industry peers SEA Gas has sought independent advice for Financial Year 2021 to establish the Cost of Equity using the SL-CAPM methodology.

With regards inputs to the SL-CAPM:

$$K_e = R_f + \beta_e (R_m - R_f)$$

where

K_e is the cost of equity;

R_f is the risk-free rate;

β_e is the expected equity beta of the investment;

$(R_m - R_f)$ is the market risk premium (**MRP**).

Cost of equity assumptions for FY21

- a risk-free rate estimated by reference to the yield on 10-year Commonwealth Government Bonds;
- a MRP of 7.50% has been applied;
- an equity Beta of 1.04 based on a subset of listed companies identified as most comparable to SEA Gas.

Gearing

Gearing of 60% has been assumed for each year. Capital structure decisions entail the selection of an appropriate financing mix for specific underlying assets of the business. Developing enterprise valuation models is complex. The 60% assumption is a long-standing benchmark for the pipeline industry in Australia. It reflects allowable precedents and assumptions underpinning foundation contracts. Noting the materiality of Foundation Shipping arrangements as described above, the proxy of 60% is considered the best estimate for each of the years in this review.

Treatment of Taxation

The SEA Gas Partnership is a tax flow through entity and so the actual taxation position of the investors is unknown, and any estimates could not be relied upon. The Explanatory Statement to the Guidelines state that service providers will have the option to account for tax using a Pre-tax commercial rate of return or a Post-tax approach with net tax liabilities explicitly modelled.⁵

SEA Gas has adopted a Post-tax approach and estimated the net tax liabilities using a benchmark tax approach consistent with the approach used by the AER's determination for regulated utilities. In financial year 2021 and based on expert advice, the estimate for the value of imputation credits has been decreased compared to that used for a fully regulated asset in order to reflect the prevailing market conditions faced by SEA Gas when providing pipeline services.

In the absence of using actual tax liabilities, SEA Gas considers that a Post-tax approach is the most reasonable approach and produces the best estimate of tax liabilities in the circumstances.

Published Rate of Return

The publication of the Rate of Return is a new requirement under the Guidelines. The Rate of Return shown is based on the opening capital base. This is a change from previous advice where the Rate of Return was applied against the opening balance and half of the annual capital expenditure. This new approach has been made for all prior operating periods. The return on half of the annual capital expenditure for each year has now been added to the reported capital expenditure (not in the Return on Capital component) and capitalised as part of the asset value, so the result is consistent with regulatory practice.

This has had a non-material impact on the RCM calculations.

3. Weighted Average Price

The methodology used is the capacity-based postage stamp revenue method.

Point charges, renomination fees and authorised overruns are included in the weighted average price of firm forward haul. SEA Gas believes this provides users with a fair estimate of total cost.

Unauthorised overrun charges are excluded from the revenue used as the basis for calculating the weighted average price as they do not form part of the services offered on the pipeline.

The price for PCI services is also shown. The PCI pipeline is a bi-directional pipeline with multiple receipt and delivery points. The weighted average price paid includes all charges (including point charges and penalties) associated with providing service to customers.

⁵ AER, Financial Reporting Guidelines for Non-Scheme Pipelines – Explanatory Statement, December 2017, Section 4.3